

Consolidated Financial Results for the First Quarter of FY2015

Consolidated Subsidiaries: 3

Kissei Shoji Co., Ltd. / Kissei Comtec Co., Ltd. / Hashiba Technos Co., Ltd.

Consolidated	First Quarter of FY2014 Apr. 2014 - Jun. 2014		First Quarter of FY2015 Apr. 2015 - Jun. 2015			YoY
	Mil. of US\$	Ratio	Mil. of US\$	Mil. of Yen	Ratio	
Net Sales	129.9	100.0%	136.7	16,676	100.0%	5.3%
Cost of Sales	42.3	32.6%	41.9	5,114	30.7%	△0.9%
Gross Profit	87.6	67.4%	94.8	11,562	69.3%	8.2%
Selling, General and Administrative Expenses	66.3	51.1%	74.5	9,084	54.5%	12.2%
Operating Income	21.2	16.3%	20.3	2,478	14.9%	△4.2%
Profit Attributable to Owners of Parent	18.6	14.3%	18.6	2,266	13.6%	△0.2%

Note: US dollar amounts are translated at the rate of ¥122= US\$1.

Financial Forecasts for FY2015

Consolidated	Results of FY2014 Apr. 2014 - Mar. 2015			Forecasts for FY2015 Apr. 2015 - Mar. 2016			YoY
	Mil. of US\$	Mil. of Yen	Ratio	Mil. of US\$	Mil. of Yen	Ratio	
Net Sales	574.7	70,111	100.0%	577.9	70,500	100.0%	0.6%
Cost of Sales	197.3	24,066	34.3%	205.7	25,100	35.6%	4.3%
Gross Profit	377.4	46,045	65.7%	372.1	45,400	64.4%	△1.4%
Selling, General and Administrative Expenses	309.1	37,711	53.8%	300.8	36,700	52.1%	△2.7%
Operating Income	68.3	8,334	11.9%	71.3	8,700	12.3%	4.4%
Profit Attributable to Owners of Parent	58.7	7,165	10.2%	55.7	6,800	9.6%	△5.1%

¥122= US\$1

Trends in Business Performance

(Millions of Yen except Number of Employees)

Consolidated	FY2011	FY2012	FY2013	FY2014	FY2015 Forecasts
Net Sales	64,619	62,491	70,399	70,111	70,500
Operating Income	7,466	7,761	12,301	8,334	8,700
(% of Net Sales)	(11.6)	(12.4)	(17.5)	(11.9)	(12.3)
Extraordinary Gain or Loss	△ 252	△ 857	△ 140	△ 119	—
Net Income	4,770	5,020	9,093	7,165	6,800
(% of Net Sales)	(7.4)	(8.0)	(12.9)	(10.2)	(9.6)
R&D Expenses	10,043	10,312	11,299	14,488	13,400
(% of Net Sales)	(15.5)	(16.5)	(16.0)	(20.7)	(19.0)
Depreciation and Amortization	2,635	2,390	2,190	2,204	2,520
Capital Investment	1,893	1,664	2,382	1,826	2,280
Export Value	2,794	4,018	7,757	7,257	6,210
Number of Employees	1,893	1,894	1,883	1,883	—

< Years ended / ending March 31 >

Trends in Main Product Sales

(Millions of Yen)

Products	FY2013	FY2014	FY2014 1Q	FY2015 1Q	FY2015 Forecasts
URIEF	13,332	14,088	3,457	3,830	14,900
GLUFAST	3,410	3,405	792	949	3,410
GLUBES	2,551	3,310	788	987	4,200
SALAGEN	1,267	1,270	283	386	1,430
EPOETIN ALFA BS Injection	5,596	5,715	1,459	1,548	6,040
BEZATOL	5,543	4,375	1,191	1,047	3,780
UTEMERIN	3,910	3,291	871	762	3,020
XANBON	1,074	816	222	204	730
RIZABEN Eye Drops	1,526	1,547	265	228	1,340
RIZABEN	1,444	1,262	322	287	1,180
DOMENAN	197	159	44	38	140
FRAGMIN	419	328	89	76	270
RYSMON TG	493	406	109	95	370
ZOLADEX 1.8mg Depot	796	692	152	180	670
FULSTAN	660	619	144	168	600

< Years ended / ending March 31 >